

## Checklist for screening candidates for DFY guarantor services

Projects or portfolios must otherwise fit [CAP funding criteria](#), satisfying all but two of the Six Essentials. We will take care of the Completion Assurance guarantee (essential #3) and bank letter (#5) under a services contract. More at [in3finance.com/working-with-in3-capital](http://in3finance.com/working-with-in3-capital)

1. **Type:** Project finance, not mainly “working” or venture capital, M&A, trade finance, etc.
2. **Size:** Total funding above \$25M (\$50M+ preferred); upper limit into the USD billions.
3. **Location:** Any country without US sanctions
4. **Stage:** anything reasonably beyond the idea stage; does not need to be shovel-ready
5. **Uses of Funds:** Whatever the stage, funds are used mainly for tangible, “big ticket” items, over a series of *monthly* draws, not a lump-sum transfer. Must be at least 9 months of fairly consistent or increasing draws over any 12-month period.
6. **Sector\*** – The client project must align with In3’s industry expertise, the focus of most asset owners in our network, usually with social and/or environmental benefits.
  - a. Waste-to-Value, especially tire pyrolysis
  - b. Renewable energy (solar, wind, hydro, WTE, etc.)
  - c. Sustainable and “climate smart” Food Systems, including Regenerative, No-till, Organic inputs, Supply Chain innovation, biomaterials (such as fibers), etc.
  - d. Commercial Real Estate on a case-by-case basis, such as regenerative hospitality smart cities, green buildings, sustainable development, affordable housing, etc.
7. **Capital Stack:** Willingness to offer an equity carried interest (equity partnership + sweetener), with the rest as debt, though we will do our best to preserve the owner’s equity.
8. **Developer profile:** the team must have deep knowledge of their sector/market, many years direct experience, and outstanding presentation skills
9. **Deposit:** \$25,000 minimum fee to showcase and represent the opportunity to prospective lender/guarantors, for funding at [these indicative terms](#).

\* The above four sectors are what In3 knows best, and will give preferential treatment. Ask for the “In3CAP funding guarantor briefing” where Slide 6 will be replaced by the client project's profile.