

When is CAP Funding your best (or only) option?

- 1. For projects at a relatively early stage** – In3 CAP funding can pay for remaining project development work like design or engineering, securing the site, contractors, licenses, permits, etc.
 - ✓ CAP funding can be secured at any stage. *Fact:* Although standards for actual “readiness to turn dirt” vary by industry, most project financiers have little tolerance for such risks and will sideline or ignore deals if their standards are not met. CAP enables you to be transparent about all remaining costs because we don’t mind paying to ensure success; other investors will go cold if they discover gaps during due diligence.
- 2. When there is no free cash to pursue any other options**
- 3. The need for speed** – we offer a clear, fast and free yes/no opinion, then can reach closing in 30 days, first funding 30-45 days.
- 4. Financial performance below ~12% IRR or 1.25% DSCR**

At least 12% unlevered IRR is usually necessary to cover the non-CAP alternative funding costs and higher APRs. IRRs vary by industry and can be acceptable to CAP for commodities like power generation, or food, in the ~5-6% IRR range. Cash available for debt service is also a consideration.

